



Focus on

Waste reduction programme

The issue

Cash is the life blood of any organisation. Without cash you won't be able to guarantee the long-term survival of your business. Cash provides the vital funds needed for reinvestment and growth.

Waste removal in any organisation is an opportunity to generate more cash. Studies have found that waste in a company can be as much as 30% of the operating costs of the business.

What is waste?

Waste is defined as any activity which does not add value to you client. The amount of money you can save by managing waste depends on the nature of your work. However, even small office-based businesses can save money by reducing waste.

To eliminate waste it is therefore important to fully understand exactly what waste is and where it can be found. We identify the most prominent areas where waste occurs in organisations and use tools and processes to help you reduce its negative effect.

The keys to success are structure and desire. The temptation to stop when the going gets tough is high in the early stages. New habits take time to develop. Changing the culture to one of continuous waste removal takes time. The good news is that anyone in business can learn how to remove waste. Working in teams, using common sense and practical tools, you can continuously identify and remove waste.

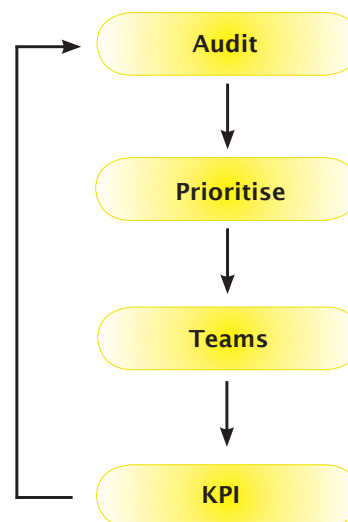
Taking a strategic approach to managing waste reduction can bring a range of key benefits to your business.

Our Waste Reduction Program (WRP) is used by our Business Strategy Team to work with you to improve the profit and cash flow of your operations. Our approach provides you with control, protection and cost savings while liberating your resources to focus on core business priorities.

How does it work?

- **Step One - Audit:** Conducting a waste audit is the starting point.
- **Step Two - Prioritise:** With so many issues requiring attention, the project can be overwhelming. Setting the main priorities enables the most important issues to be dealt with first.
- **Step Three - Teams:** The team process doesn't just happen. It needs to be managed. How many people in a team? What skills do they need? How much time is involved? How do we measure progress?

- **Step Four - KPI:** We need to establish Key Performance Indicators (KPI). Putting a peg in the ground at the start and measuring regular intervals is essential. The cost benefit of the process can then be clearly established.
- **Step Five - Repeat:** Going back to step one is the next step. We need to formally audit the waste at least every six months as you waste issues change. Once the audit is complete, the cycle repeats.



Our experience

Experience shows that a return on investment of at least **three to one** is achieved. We know from experience that the transfer of skills to you and your staff justifies the investment from a training and moral point of view even before taking into consideration the gains made in profit and cash flow management.

Contact

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