



MacIntyre Hudson
Corporate Finance Ltd

THE FUTURE IS WHAT YOU MAKE IT®

Focus on

Corporate disposals

There are many reasons to talk to our corporate finance specialists. With our flexible approach, we pride ourselves on our ability to support and guide you through the complexities of a deal.

When the time comes to sell, we'll know who might be in the market to buy. We'll project manage the whole sale process, from identifying potential buyers through to final negotiations. We have one overriding responsibility: to protect your interests, both in terms of the sale price and post-sale obligations. We'll ensure that the deal is as tax efficient as possible and liaise with your legal adviser to minimise your exposure to onerous post-sale warranties and indemnities.

We are good at listening and at working with you to identify your key goals and to help you achieve them. Our team members offer project management support to ensure that the transaction moves quickly forward. At the same time we aim to keep cool in the heat of the negotiation process. Our partnership with you enables you to remain focused on the day to day issues affecting your business, while we focus on the deal.





"We would like to thank the MHCF team for their hard work throughout the transaction. They worked closely with us from the outset to structure and negotiate a deal on our behalf which makes sense for all parties and enables the new owner to drive the business even further forward."

Andrew Mansell and Stephen Perry, PSM Consulting Services

Where we can help you

We will deal manage the transaction when the time comes for you to sell your business.

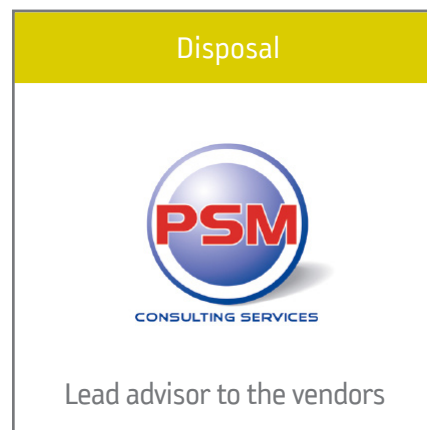
A business groomed for sale is worth considerably more, so advance planning is essential. We'll recommend how you can increase the exit value of your business by focusing on key value drivers.

We will manage the entire sales process on your behalf and will assist you by:

- agreeing your personal and business goals and structuring the process to achieve these goals
- providing an indicative valuation of your business
- identifying potential acquirers and marketing your business to them
- preparing a 'teaser' document to generate interest
- preparing a detailed sales memorandum highlighting the unique selling points of your business
- obtaining indicative offers and analysing these offers to establish which best meet your aspirations
- shortlisting potential acquirers
- agreeing deal terms with the preferred acquirer
- assisting your corporate lawyer to finalise the legal documentation
- liaising with other professional advisers through to deal completion

From the outset of the transaction process, we will assist you in creating the most appropriate tax structure for the transaction and ensure tax efficiency in relation to your objectives both in the short and long term.

Example



Contact

We would be delighted to talk to you about your requirements.

Please call 01908 662255
or email mhcfinfo@mhllp.co.uk
to arrange an initial no obligation meeting.

To find out more please visit
www.macintyreHUDSON.co.uk