



MacIntyre Hudson  
Corporate Finance Ltd

THE FUTURE IS WHAT YOU MAKE IT®

Focus on

# Business valuations

There are many reasons to talk to our corporate finance specialists. With our flexible approach, we pride ourselves on our ability to support and guide you through the complexities of a deal.

Whether you're looking to buy, sell or raise finance, we can value your business using our tried and tested methodology. Valuation is an art, not a science, and requires expert advice. By considering the asset base of the business as well as its ability to generate cash and profit, we ensure our price valuation is spot-on.

We are good at listening and at working with you to identify your key goals and to help you achieve them. Our team members offer project management support to ensure that the transaction moves quickly forward. Our partnership with you enables you to remain focused on the day to day issues affecting your business, while we focus on the deal.





### Where we can help you

How a business is valued depends on many factors. We will review your business with you and then provide an indicative valuation.

There is no single way to value a business and the process demands sound commercial judgement and common sense from your adviser. We will work closely with you and ensure that the process is fully explained.

We start our deliberations by asking four main questions:

- what are we valuing?
- why are we valuing it?
- at what date?
- for whom?

We will then discuss with you whether to go for an earnings-based, cashflow-based, asset-based, dividends-based valuation or a combination thereof, explaining which we think is the most appropriate for your business and why.

The valuation is an integral part of any acquisition, MBO or disposal transaction and we have the experience and expertise to provide the right advice for your deal.

### Example



### Contact

We would be delighted to talk to you about your requirements.

Please call 01908 662255  
or email [mhcfinfo@mhllp.co.uk](mailto:mhcfinfo@mhllp.co.uk)  
to arrange an initial no obligation meeting.

To find out more please visit  
[www.macintyreHUDSON.co.uk](http://www.macintyreHUDSON.co.uk)