

FOCUS ON

# Employment tax and company car solutions for motor dealer groups

We at MHA MacIntyre Hudson have considerable experience of working within the motor retail sector.

We have worked in the sector in a number of specific areas:

- 1. Employee taxes process reviews.** To undertake reviews of the dealership to ensure that the employer is complying with the PAYE, National Insurance and benefit in kind reporting obligations. We have also assisted those in the sector deal with HMRC compliance visits and negotiate settlement.
- 2. Demonstrator and company car advice and schemes.** We have helped dealerships deal with the issue of managing their demonstrator and company car fleet and the reporting of any benefit in kind for employee private use.
- 3. Sales team training.** Those working in the dealership in a sales role need to be abreast with the company car benefit in kind rules and to understand when it may be beneficial for a customer to take a company car or alternatively a cash allowance. We can assist in training those sales teams who need this understanding and

also provide a helpline service to deal with the less straightforward queries.

We have also assisted dealerships set up alternative arrangements for the provision of a car (outside of the benefit in kind rules) for employees. We have seen HMRC challenges over such schemes and it is always worth checking that your specific arrangements are watertight. We can review your existing arrangements and help to ensure this is tax compliant and deal with any disclosure issues.

## Contact us

To discuss this further please contact us



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